

# Contents

Laurence Horn

**Introduction: On lying and disleading — 1**

## **I Lies and deception: The landscape of falsehood**

Thomas L. Carson

**Lying, deception, and related concepts: A conceptual map for ethics — 15**

William G. Lycan

**The morality of deception — 41**

Roy Sorensen

**Kant tell an *a priori* lie — 65**

## **II Lying, deception, and speaker commitment: Empirical evidence**

Alex Wiegmann, Neele Engelmann

**Is lying morally different from misleading? An empirical investigation — 89**

Ronny Boogaart, Henrike Jansen, Maarten van Leeuwen

**“I was only quoting”: Shifting viewpoint and speaker commitment — 113**

Marta Dynel

**Memefying deception and deceptive memefication: Multimodal deception on social media — 139**

## **III Puffery, bluffery, bullshit: How to not quite lie**

Tim Kenyon, Jennifer Saul

**Bald-faced bullshit and authoritarian political speech: Making sense of Johnson and Trump — 165**

Laurence Horn

**Practice to deceive: A natural history of the legal bluff — 195**

Elisabeth Camp

**Just saying, just kidding: Liability for accountability-avoiding speech in ordinary conversation, politics and law — 227**

## **IV Crossing the perjury threshold: Deceit and falsehood in the courtroom**

Roger W. Shuy

**Perjury cases and the linguist — 261**

Saul Kassin

**Trickery and deceit: How the pragmatics of interrogation leads innocent people to confess – and factfinders to believe their confessions — 289**

Izabela Skoczeń, Aleksander Smywiński-Pohl

**The context of mistrust: Perjury ascriptions in the courtroom — 309**

Benjamin Weissman

**What counts as a lie in and out of the courtroom? The effect of discourse genre on lie judgments — 353**

Lawrence M. Solan

**Lies, deception, and bullshit in law — 381**

**Index — 409**